

| YEAR                  | DOMESTIC | FOREIGN | TOTAL AMOUNT | YEAR |
|-----------------------|----------|---------|--------------|------|
| Estimate Upcoming     | \$       | \$      | \$           | 20   |
| Current Policy Period | \$       | \$      | \$           | 20   |
| Past Fiscal Year      | \$       | \$      | \$           | 20   |

8. Please estimate the amount of unique customer/employee/client records containing private information that are stored electronically by the applicant.

|    | This Year Ne>   | tt Year  |       |      |
|----|---|----------|-------|------|
| 9. | Has any one client accounted for 25% or more of your gross<br>If " <b>YES</b> ", please provide the name(s) of the client(s), service | <b>c</b> | ] Yes | 🗌 No |
|    |   | %        |       |      |
|    |   | %        |       |      |
|    |   | %        |       |      |

(Please attach additional names and percentages, as required.)

10. Describe the types of services the Applicant firm performs for others, as a percentage of the total revenue:

| Computer / Telecommunications                |   | Facilities Outsourcing, Server Farm, |   |
|--|---|--------------------------------------|---|
| Systems Consulting / Design                  | % | Data Storage                         | % |
| Sale of, Installation of and Training on     |   | Data Recovery, Disaster Planning     |   |
| Hardware / Software / System of Others       | % | Services                             | % |
| Development, Publishing or Reproducing       |   |                                      |   |
| Prepackaged Software                         | % | Website Consulting, Development      | % |
| Development of, Installation of and Training |   | Internet Time Leasing, Web Server    |   |
| on Custom Software                           | % | Farming, Website Hosting             | % |
| Hardware / Firmware Development or           |   | Internet Access Provider /           |   |
| Assembly (including Robotics)                | % | Service Provider                     | % |
| Personnel Outsourcing / Contract             |   |                                      |   |
| Services                                     | % | Application Service Provider         | % |
|  |   | TOTAL 100 %                          |   |

11. Indicate by percentage the clients for whom the Applicant firm provides services:

| Aeronautics          | % | Manufacturing             | % |
|----------------------|---|---------------------------|---|
| Communications       | % | Military                  | % |
| Consumer / Home use  | % | Non-Military / Government | % |
| Engineering          | % | Office                    | % |
| Healthcare / Medical | % | Retail / Wholesale        | % |
| Internet             | % | Other (state):            | % |
|                      |   | TOTAL 100 %               |   |

## 12. Indicate the application(s) of the services:

Games / Gaming Industry

- Education / Training
  Office Automation / Administration
  - Publishing / Imaging
  - Security
  - Transportation

Manufacturing

Communications

Funds Transfer

Data/Inventory/Mgmt Robotics

Real-time Systems
 Monitoring

Other(s):

| 13. | Staff: Please | provide | numbers    | for the | Applicant firm:   |
|-----|---------------|---------|------------|---------|-------------------|
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|     |      | •  | •                               |                               |                                  |    |
|-----|------|--|---------------------------------|-------------------------------|----------------------------------|----|
|     |      | Principals, partners, owners             |                                 |                               |                                  |    |
|     |      | Service providers                        |                                 |                               |                                  |    |
|     |      | Administrative, clerical                 |                                 |                               |                                  |    |
|     |      | TOTAL                                    |                                 |                               |                                  |    |
| 14. | Cor  | tractual Information: Please attach      | a copy of the Representa        | ative Contract used betwe     | en the Applicant and the client. |    |
|     | a)   | Does the Applicant firm use a writte     | en contract with clients des    | cribing the services provide  | d?                               |    |
|     |      | Always                                   | Most of the time                | Some of the time              | Never                            |    |
|     | b)   | Do the Applicant's contracts contair     | n indemnification or hold-ha    | armless clauses inuring to t  | he Applicant's benefit?          |    |
|     | -    | Always                                   | Most of the time                | Some of the time              | Never                            |    |
|     | c)   | Do the Applicant's contracts contair     | n limitation of liability claus | es inuring to the Applicant's | benefit?                         |    |
|     |      | Always                                   | Most of the time                | Some of the time              | Never                            |    |
|     | d)   | Do the Applicant's contracts contair     | n an exclusion of conseque      | ential damages inuring to the | e Applicant's benefit?           |    |
|     |      | Always                                   | Most of the time                | Some of the time              | Never                            |    |
|     | e)   | Do the Applicant's contracts contair     | n guarantees or warranties      | ?                             |                                  |    |
|     |      | Always                                   | Most of the time                | Some of the time              | Never                            |    |
|     | f)   | Do the contracts contain disclaimer      | s inuring to the benefit of th  | he Applicant?                 |                                  |    |
|     |      | Always                                   | Most of the time                | Some of the time              | Never                            |    |
|     | g)   | Does the Applicant ever enter into a     |                                 | <b>.</b>                      |                                  |    |
|     |      | achieving cost reductions or improv      | ed operating results?           |                               | Yes                              | NO |
| 15. | Doe  | es the Applicant firm utilize the servic | es of Independent Contrac       | ctors?                        | Yes 🗌                            | No |
|     | a)   | Please provide the approximate per       | rcentage of billings attributa  | able to Subcontractors:       | %                                |    |
|     | b)   | Does the Applicant require Subcont       | tractors to carry their own I   | E&O policies?                 | Yes 🗌                            | No |
| 16. | Plea | ase list professional associations to    | which the Applicant belong      | IS:                           |                                  |    |
|     |      |  |                                 | -                             |                                  |    |
|     |      |  |                                 |                               |                                  |    |

17. Please list the Applicant's five largest jobs or projects during the past three (3) years.

| Project / Client Name | Services Performed<br>for Client | Revenue from the Services | Date Services<br>Began | % of Gross<br>Revenue |
|-----------------------|----------------------------------|---------------------------|------------------------|-----------------------|
|                       |                                  |                           |                        |                       |
|                       |                                  |                           |                        |                       |
|                       |                                  |                           |                        |                       |
|                       |                                  |                           |                        |                       |
|                       |                                  |                           |                        |                       |

| SECTION II. | MEDIA |  |
|-------------|-------|--|
|             |       |  |

| 18. | Do | es the Applicant use material provided by others, such as content, music, graphics or video stream? 🗌 Yes                                       | 🗌 No |
|-----|----|---|------|
|     | a) | If "YES", does the Applicant always obtain the necessary rights, licenses, releases & consents for the use of the materials provided by others? | 🗌 No |
|     |    | If "YES", please describe the process?  |      |

19. Please describe the Applicant's procedures for removing potentially defamatory or infringing material.

## SECTION III. **NETWORK SECURITY & PRIVACY**

| 20. | Do you enforce a security policy that must be followed by all employees, contractors, or any other person with access to your network?  | 🗌 Yes          | 🗌 No         |
|-----|---|----------------|--------------|
| 21. | Does your security and privacy policy include mandatory training for all employees?   | 🗌 Yes          | 🗌 No         |
| 22. | Are you HIPAA compliant?  | 🗌 Yes          | 🗌 No         |
| 23. | Do you process, store, or handle credit card transactions?<br>If " <b>YES</b> " Are you PCI-DSS compliant?  | ☐ Yes<br>☐ Yes | □ No<br>□ No |
| 24. | Do you collect zip codes from customers at point of sale?<br>If " <b>YES</b> ", are you compliant with the Song-Beverly Credit Card Act of 1971?  | ☐ Yes<br>☐ Yes | □ No<br>□ No |
| 25. | Does your virus or malicious code control program address the following: anti-virus on all systems, filtering of all content for malicious code, controls on shared drives and folders, CERT or similar vendor neutral threat notification services, removal of spyware and similar parasitic code?   | 🗌 Yes          | □ No         |
| 26. | Do you have a firewall in place?  | □ Yes          | □ No         |
|     | If "YES", are your firewalls, information systems and security mechanisms securely configured?  | <br>□ Yes      | No           |
|     | Check "NO" if your systems are configured using factory default settings.   |                |              |
| 27. | Do you enforce a software update process that includes monitoring of vendors or automatically receiving notices from them for availability of security patches, upgrades, testing and installing critical security patches?. If <b>"YES</b> ", how frequently is this done?<br>Weekly Within 30 days More than 30 days                        | 🗌 Yes          | 🗌 No         |
| 28. | Do you test your security at least yearly to ensure effectiveness of your technical controls as well as your procedures for responding to security incidents (e.g., hacking, viruses, and denial of service attacks)?   | 🗌 Yes          | 🗌 No         |
|     | If "YES", does this include a network penetration test?   | 🗌 Yes          | 🗌 No         |
| 29. | Is all remote access to your network authenticated and encrypted?   | 🗌 Yes          | 🗌 No         |
| 30. | <ul><li>a) Do you require all third parties to whom you entrust sensitive or non-public personal information to contractually agree to protect such information using safeguards at least equivalent to your own?</li><li>b) Do you require that these third parties indemnify you in the event that they suffer a security/privacy</li></ul> | 🗌 Yes          | 🗌 No         |
|     | b) Do you require that these third parties indemnify you in the event that they suffer a security/privacy breach?   | 🗌 Yes          | 🗌 No         |
| 31. | Do you retain non-public personal information and others' sensitive information only for as long as needed and when no longer needed irreversibly erase or destroy them using a technique that leaves no residual information?  | 🗌 Yes          | 🗌 No         |
| 32. | Do you employ physical security controls to prevent unauthorized access to computer, networks and data?   | 🗌 Yes          | 🗌 No         |
| 33. | Do you control and track all changes to your network to ensure that it remains secure?  | ☐ Yes          | □ No         |
| 34. | How long does it take to restore the Applicant's operations after a computer attack or other loss/corruption of data?   |                |              |

| 35. | Is all sensitive and confidential information that is transmitted within and from your organization encrypted using industry-grade mechanisms?   | 🗌 Yes          | 🗌 No         |
|-----|--|----------------|--------------|
| 36. | Is all sensitive and confidential information stored on your organization's databases, servers and data files encrypted?   | 🗌 Yes          | 🗌 No         |
| 37. | If encryption is not in place for databases, servers and data files, are the following compensating controls in place:   |                |              |
|     | a) Segregation of servers that store confidential information  | 🗌 Yes          | 🗌 No         |
|     | b) Access control with role based assignments  | 🗌 Yes          | 🗌 No         |
| 38. | If your organization stores personal information on portable devices, including laptops, cell phones, PDA's, back-up tapes, USB thumb drives and external hard drives, is such data encrypted to industry standards?<br>If you do not store personal information on portable devices, check here | 🗌 Yes          | 🗌 No         |
| 39. | Within the past two years, have you passed an outside privacy audit or have you received a privacy certification?  | 🗌 Yes          | 🗌 No         |
|     | If "YES", have all recommendations been resolved?  | 🗌 Yes          | 🗌 No         |
| 40. | Within the last two years, have you completed an internal audit or assessment to determine compliance with regulations or laws concerning the protection of privacy rights?<br>If " <b>YES</b> ", have all recommendations been resolved?  | □ Yes<br>□ Yes | □ No<br>□ No |

- 41. Insurance History
  - a) Please list the Applicant's Professional Liability Insurance coverage carried during the past three (3) years, including any periods without coverage.

| Name of Insurer | Policy Period<br>From: MM/DD/YY<br>To: MM/DD/YY | Limits of Liability | Retention | Premium |
|-----------------|---|---------------------|-----------|---------|
|                 |   |                     |           |         |
|                 |   |                     |           |         |
|                 |   |                     |           |         |
|                 |   |                     |           |         |

- c) Does the Applicant currently carry Commercial General Liability Insurance?...... Yes No Limits of Liability: \$\_\_\_\_\_ / \$\_\_\_\_ Effective Date: \_\_\_\_\_
- 42. Claims History
  - a) Have any claims, suits, or demands been made against the Applicant, a predecessor firm, any past or present principals, partners, officers or employees within the past five (5) years?.....

If "YES", please provide a claim summary for each claim, consisting of:

- Name of claimant
- Type of service provided
- Date of claim
- Demand amount
- Indemnity and expenses paid/reserved
- Final disposition of claim

| b) | After inquiry with all principals, partners and officers, is the Applicant aware of any dispute, error, omission, |
|----|---|
|    | act or circumstance that is, or could reasonably be expected to become, a claim under the policy for which        |
|    | this Application is submitted to the Underwriters?  |

43. Has any employee ever been disciplined for mishandling data or otherwise tampering with your computer network? Yes No

| 45. | Limits of Liability requested: | \$<br>/\$ |
|-----|--------------------------------|-----------|
|     | Deductible (each Claim):       | \$        |
|     | Proposed Effective Date:       |           |

## TO COMPLETE THE SUBMISSION, PLEASE INCLUDE THE FOLLOWING:

- Any brochures or promotional materials
- ٠ Resumes of the Applicant's principals or key employees
- A copy of the Applicant's standard client contract
- Claim Supplement(s)

## SECTION IV. **OTHER INFORMATION**

The undersigned declares that to the best of his/her knowledge the statements herein are true. Signing of this Application does not bind the undersigned to complete the insurance, but it is agreed that this Application shall be the basis of the contract should a policy be issued, and this Application will be attached and become a part of such Policy, if issued. Underwriters hereby are authorized to make any investigation and inquiry in connection with this Application as they deem necessary.

It is warranted that the particulars and statements contained in the Application for the proposed Policy and any materials submitted herewith (which shall be retained on files by Underwriters and which shall be deemed attached hereto, as if physically attached hereto), are the basis for the proposed Policy and are to be considered as incorporated into and constituting a part of the proposed Policy.

It is agreed that in the event there is any material change in the answers to the questions contained herein prior to the effective date of the Policy, the Applicant will notify Underwriters and, at the sole discretion of Underwriters, any outstanding quotations may be modified or withdrawn.

For purposes of creating a binding contract of insurance by this Application or in determining the rights and obligations under such a contract in any court of law, the parties acknowledge that a signature reproduced by either facsimile or photocopy shall be the same force and effect as an original signature and that the original and any such copies shall be deemed one and the same document.

Print name of Insured, Owner, Partner or Principal

Title

Signature



16501 Ventura Blvd. Suite 200 Encino, CA 91436 LIC #0677191

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